



OC-ALC/PK

Strategic Vision 2000

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OC-ALC/PK

AF Vision

Air Force People Building the World's Most Respected
Air and Space Force... Global Power and Reach for America

AF Mission

To Defend the United States through
Control and Exploitation of Air and Space

AFMC Mission

...As an integral part of the Air Force War Fighting Team
we contribute to affordable combat superiority,
readiness and sustainability

OC-ALC Mission

Acquire and sustain the world's best aviation systems
in partnership with our customers and suppliers
to ensure war readiness and mission support

OC-ALC/PK Mission

Satisfying Our Customers' Needs by Providing
Quality Contracts in a Timely Manner,
at a Fair & Reasonable Price



OC-ALC/PK

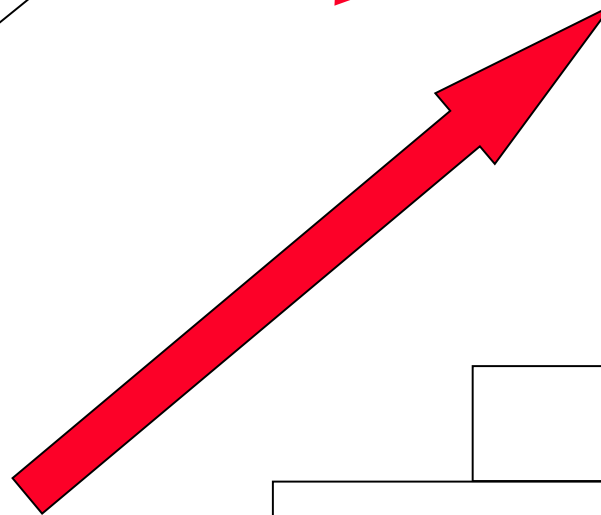
- CONTRACTING VISION -

Building a Professional Team

***Recognized as the Leader in Providing
Customer Support through Responsive
and Innovative Contracting Solutions***

Oversight & Insight

**Good...
But Lacking
A Foundation**



**Recognition
& Awards**

BPIs

Training

Processes

Policy



OC-ALC/PK

- CONTRACTING VISION -

Building a Professional Team

***Recognized as the Leader in Providing
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Oversight & Insight

**Recognition
& Awards**

BPIs

Training

Processes

Policy

**Strategic
Initiatives**



People

Business Practices

Alliances

E-Business



Strategic Initiatives

OC-ALC/PK

Foundation of the Building Blocks to Reach Our Vision...

**PEOPLE
ALLIANCES
BUSINESS PRACTICES
E-BUSINESS**

***Specific - Achievable - Measurable
Objectives***



PEOPLE

Improve Human Resource Management *OC-ALC/PK*

• **PRESENT State...**

- **Workforce Composition**
 - **Depth of Experience**
 - **Specialized Training**
- **Organizational Structure**
 - **Decentralized - Buying Spt**
 - **Centralized - Automation, Pricing, Committee Spt**
- **Resource Management**
 - **Major Influx of New Hires**
 - **Standup of Cont. Mission**
 - **8% Reduction (FYDP)**
 - **Attrition, Mix of Specialties, Training**
 - **Workload Balance**
 - **Military Supervisory Roles**

• **FUTURE State...**

- **Balanced Workforce**
 - **Civilian/Military Mix**
 - **Accessions & Attrition**
 - **Specialties**
- **Right-Sized Workforce**
 - **Workload Assessment**
 - **Workload Balance**
- **Human Resource Management Plan**
 - **Rotation & Career Movement**
 - **Warrant Process**
- **Training Plan**



PEOPLE

Improve Human Resource Management *OC-ALC/PK*

- **Objective 1: Develop a Human Resource Plan**
 - **Training**
 - **Career Movement**
 - **Business Advisor Role**
 - **Recognition Program**
 - **Encompasses Journeyman, New Hires, Copper Caps, Military**

- **Objective 2: Develop and Implement Workload Assessment Process**
 - **Skill Sets Requirements**
 - **Manning Level Requirements**
 - **Civilian/Military Mix**
 - **Supervisor/Worker Ratios**
 - **Warrant Requirements**

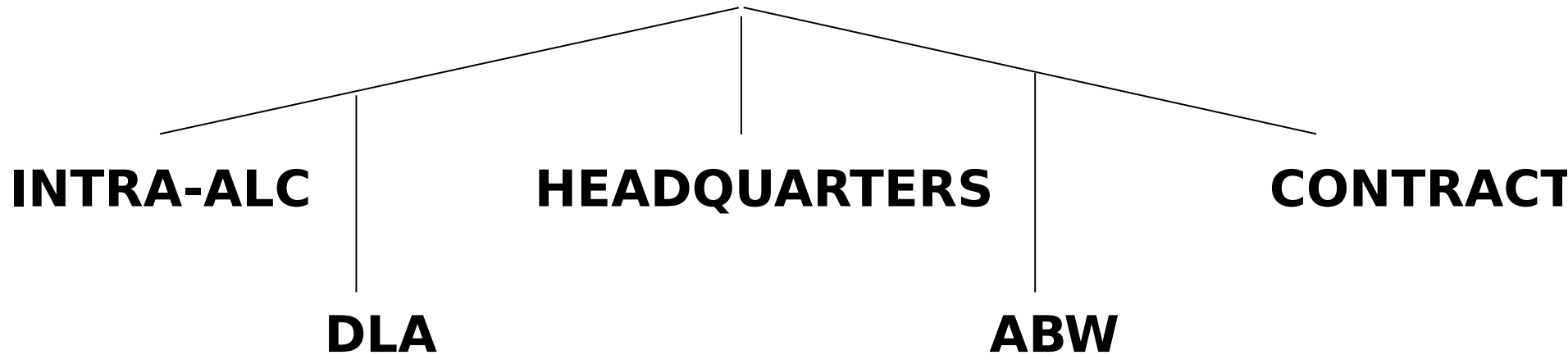


ALLIANCES

OC-ALC/PK

BUILD WORKING RELATIONSHIPS

Improve Environment





ALLIANCES

OC-ALC/PK

BUILD WORKING RELATIONSHIPS

- **Objective 1: 72nd ABW-- Develop Operational Contracting Squadron Concept of Operation**
- **Objective 2: HQ-- Establish Semi-Annual Forum to Discuss Relevant Issues**
- **Objective 3: DLA--Establish Partnership with DSC Richmond to Coordinate Acquisition Strategies To Leverage Buying Power**
- **Objective 4: Logistic Centers-- Establish Teaming Between JMO and Executing Depot To Resolve Contract/Programmatic Issues**
- **Objective 5: OC-ALC Contractors-- Establish Acquisition Reform Steering Group To Champion Reform Ideas**



BUSINESS PRACTICES

OC-ALC/PK

TAKE ADVANTAGE OF REFORM OPPORTUNITIES

• **PRESENT STATE...**

- **Fundamentally solid processes**
 - **PMR substantiates position**
- **Four divisions with minimal central oversight/influence**
 - **“If it ain’t broke, don’t fix”**
 - **Staff/line roles & authority**
- **Inclined to duplicate past contract strategies**
 - **Comfortable with past successes, but... we are creative in pockets**
- **Management focused on today’s taskings**

• **FUTURE STATE...**

- **Continue excellent contract support-- work on PMR issues**
- **Strong central AST supporting all Center acquisitions**
 - **Source Selection Secretariat staffed to support programs**
- **Move to a true performance based acquisition environment**
 - **Incentives tied to performance**
- **Proactive team management focused on strategic goals**



BUSINESS PRACTICES

OC-ALC/PK

TAKE ADVANTAGE OF REFORM OPPORTUNITIES

- **Objective 1: Kick Start Acquisition Support Team--Organization and Skill Set Focus**
 - **To Support All Center Acquisition Strategy Development**
 - **To Provide Source Selection Advisory Support**
 - **To Successfully Execute Lightning Bolt 99-3**
- **Objective 2: Upgrade Source Selection Facility and Enhance Source Selection Support**
- **Objective 3: Reduce Acquisition Administrative Lead Time/Production Lead Time**
- **Objective 4: Validate Business Performance Indicators--Add, Delete, Change As Required**



BUSINESS PRACTICES

OC-ALC/PK

TAKE ADVANTAGE OF REFORM OPPORTUNITIES

- **Objective 5: Create a Robust Oversight Program IAW ISO 9000 Quality Plan**
- **Objective 6: Develop Role of Business Advisor**



E-BUSINESS

OC-ALC/PK

EXPLOIT EXISTING TECHNOLOGY TO IMPLEMENT BUSINESS TO BUSINESS ELECTRONIC ENVIRONMENT

- **The Center established a strategic goal to develop an E-Business strategy (to include business and functional areas) to implement an integrated on-line virtual enterprise for business to business electronic transactions**
- **PK is the Champion with LG executing the action plans**
- **In addition, OC-ALC/PK must address strategic initiatives from SAF/AQC and HQ/PK**



E-BUSINESS

OC-ALC/PK

EXPLOIT EXISTING TECHNOLOGY TO IMPLEMENT BUSINESS TO BUSINESS ELECTRONIC ENVIRONMENT

- **Objective 1: Develop a Strategic E-Business Roadmap**
 - **Determine Which Suppliers and Customers Should Be Included**
 - **Determine What Information Needs Should Be Satisfied**
 - **Determine What Technologies are Required for Implementation**
- **Objective 2: Implement Electronic Transmission of Bid Sets**
- **Objective 3: Implement Navy/AF Interface for Electronic Distribution**
- **Objective 4: Implement ACPS-GUI Interface**
- **Objective 5: Complete All Pre-SPS Implementation Actions**
- **Objective 6: Create E-Business Transactions on Corporate Contracts**



Development & Execution

OC-ALC/PK

NEXT STEP

- **Make Initial Plans**
 - **Select Team of Dedicated People**
 - **Provide Tools and Training to Refine Objectives**
 - **Identify Key Processes and Outcome Measurements**
 - **Analyze the Objectives--Make Improvements**
- **Allocate Resources**
- **Implement Plans**

PLAN RESOURCES IMPLEMENT



MAY JUNE JULY





Development & Execution

OC-ALC/PK

NEXT STEP

<u>OBJECTIVE</u>	<u>OPR</u>	<u>SUSPENSE</u>
P1. Human Resource Plan	Deputy PK	15 Jun
P2. Workload Assessment Plan	Deputy PK	15 Jun
A1. Op Contracting Squadron	PKO	30 Apr
A2. HQ Semi-Annual Forum	PKX	As Required
A3. DLA Partnership	LPD	15 May
A4. JMO IPT	LI/LP	15 May
A5. Acq Reform Steering Group	PKX	15 May
BP1. AST Kick-Start	PKC	30 Jun
BP2. Source Selection Facility	PKC	30 Jun



Development & Execution

OC-ALC/PK

NEXT STEP

<u>OBJECTIVE</u>	<u>OPR</u>	<u>SUSPENSE</u>	
BP3. Reduce ALT/PLT	PKC		TBD
BP4. Validate BPIs	PKC	30 May	
BP5. ISO 9000 Oversight	PKC	30 May	
BP6. Business Advisor	PKC	TBD	
EB1. Strategic E-Bus. Roadmap	PKX	15 May	
EB2. Electronic Bid Sets	PKX	TBD	
EB3. Electronic Distribution	PKX	TBD	
EB4. ACPS-GUI Interface	PKX	TBD	
EB5. Pre-SPS Implementation	PKX	TBD	
EB6. E-Bus Transactions	PKX/LID/LAD		TBD